SERFF Tracking Number: GRAX-G126907014 State: Arkansas
Filing Company: Annuity Investors Life Insurance Company State Tracking Number: 47326

Company Tracking Number: R6032610NW

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: Annuity Individual Combined

Project Name/Number: Annuity Individual Combined/R6032610NW

Filing at a Glance

Company: Annuity Investors Life Insurance Company

Product Name: Annuity Individual Combined SERFF Tr Num: GRAX- State: Arkansas

G126907014

TOI: A02I Individual Annuities- Deferred Non- SERFF Status: Closed-Approved- State Tr Num: 47326

Variable Closed

Sub-TOI: A02I.002 Flexible Premium Co Tr Num: R6032610NW State Status: Approved-Closed

Filing Type: Form Reviewer(s): Linda Bird

Author: SPI Disposition Date: 11/19/2010

GreatAmericanFinancialRes

Date Submitted: 11/16/2010 Disposition Status: Approved-

Closed

Implementation Date Requested: Implementation Date:

State Filing Description:

General Information

Project Name: Annuity Individual Combined Status of Filing in Domicile: Pending

Project Number: R6032610NW Date Approved in Domicile: Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other: Market Type:

Submission Type: New Submission Group Market Size:

Overall Rate Impact: Group Market Type:

Filing Status Changed: 11/19/2010 Explanation for Other Group Market Type:

State Status Changed: 11/19/2010

Deemer Date: Created By: SPI GreatAmericanFinancialRes

Submitted By: SPI GreatAmericanFinancialRes Corresponding Filing Tracking Number:

Filing Description:

Enclosed for your review and approval, please find the form referenced above. This form is a new form and does not replace any existing form, nor has it been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards. This form was filed in Ohio, our state of domicile, on 11/9/10.

SERFF Tracking Number: GRAX-G126907014 State: Arkansas
Filing Company: Annuity Investors Life Insurance Company State Tracking Number: 47326

Company Tracking Number: R6032610NW

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: Annuity Individual Combined

Project Name/Number: Annuity Individual Combined/R6032610NW

Rider form number R6032610NW is intended for use with all previously approved individual deferred fixed & variable annuity contracts and any individual deferred fixed and variable annuity contracts that we may develop in the future.

This rider is automatically added to all newly issued contracts and there is no cost to the owner for this benefit. If an owner chooses to activate this rider, the Early Withdrawal Charges and/or Market Value Adjustments that would otherwise apply for any withdrawal, surrender or annuitization under the contract will be waived subject to the criteria listed in the rider. This rider automatically terminates when the owner transfers or assigns his/her interest in the contract, the Early Withdrawal Charges expire, the contract is surrendered or annuitized, or a death benefit becomes payable unless a spouse becomes the successor owner.

Company and Contact

Filing Contact Information

Juli Fleming, Senior Compliance Analyst jfleming@gafri.com

P. O. Box 5420 513-412-0018 [Phone] 10018 [Ext]

Cincinnati, OH 45201-5420 513-412-1470 [FAX]

Filing Company Information

Annuity Investors Life Insurance Company CoCode: 93661 State of Domicile: Ohio

P.O. Box 5423 Group Code: 84 Company Type:

Cincinnati, OH 45201-5423 Group Name: Great American State ID Number:

Cincinnati, OH 45201-5423 Group Name: Great American State II Financial Resources, Inc.

(800) 854-3649 ext. [Phone] FEIN Number: 31-1021738

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? Yes

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Annuity Investors Life Insurance Company \$50.00 11/16/2010 41954889

SERFF Tracking Number: GRAX-G126907014 State: Arkansas

Filing Company: Annuity Investors Life Insurance Company State Tracking Number: 47326

Company Tracking Number: R6032610NW

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: Annuity Individual Combined

Project Name/Number: Annuity Individual Combined/R6032610NW

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	11/19/2010	11/19/2010

SERFF Tracking Number: GRAX-G126907014 State: Arkansas

Filing Company: Annuity Investors Life Insurance Company State Tracking Number: 47326

Company Tracking Number: R6032610NW

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: Annuity Individual Combined

Project Name/Number: Annuity Individual Combined/R6032610NW

Disposition

Disposition Date: 11/19/2010

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 GRAX-G126907014
 State:
 Arkansas

 Filing Company:
 Annuity Investors Life Insurance Company
 State Tracking Number:
 47326

Company Tracking Number: R6032610NW

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: Annuity Individual Combined

Project Name/Number: Annuity Individual Combined/R6032610NW

Schedule	Schedule Item	Schedule Item Status Public Access
Supporting Document	Flesch Certification	Yes
Supporting Document	Application	No
Supporting Document	Life & Annuity - Acturial Memo	No
Supporting Document	AR - NAIC TRANSMITTAL DOCUMENT	, Yes
	AR - NAIC FORM FILING ATTACHMEN	Т
Supporting Document	Cover Letter	Yes
Form	Terminal Illness Waiver Rider	Yes

 SERFF Tracking Number:
 GRAX-G126907014
 State:
 Arkansas

 Filing Company:
 Annuity Investors Life Insurance Company
 State Tracking Number:
 47326

Company Tracking Number: R6032610NW

TOI: A021 Individual Annuities- Deferred Non- Sub-TOI: A021.002 Flexible Premium

Variable

Product Name: Annuity Individual Combined

Project Name/Number: Annuity Individual Combined/R6032610NW

Form Schedule

Lead Form Number: R6032610NW

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
	R6032610 NW	Certificate Terminal Illness Amendmen Waiver Rider t, Insert Page, Endorseme	Initial		50.000	R6032610NW .PDF
		nt or Rider				



Home Office: Cincinnati, Ohio Fixed Administrative Office: P.O. Box 5420, Cincinnati, Ohio 45201-5420 Variable Administrative Office: P.O. Box 5423, Cincinnati, Ohio 45201-5423

TERMINAL ILLNESS WAIVER RIDER

The annuity contract is changed by this Terminal Illness Waiver Rider (this "Rider") to add the following new provisions:

Terminal Illness Waiver

Upon your Written Request, we will waive the Early Withdrawal Charges and Market Value Adjustments, if any, that may otherwise apply under the Contract to a withdrawal, surrender, or annuitization if at the time of such withdrawal, surrender, or annuitization all of the following conditions are met:

- 1) an Insured has been diagnosed with a terminal illness by a Physician;
- 2) as a result of the terminal illness, such Insured has a life expectancy of less than twelve (12) months from the date of diagnosis; and
- 3) such illness is first diagnosed at least one (1) year after the Contract Effective Date.

You must provide us with proof of a diagnosis that meets these conditions. The diagnosis and proof must be satisfactory to us. We reserve the right to have a Physician of our choosing examine you, if needed, to confirm the diagnosis. Your Written Request and satisfactory diagnosis and proof must be provided to us before the date of the withdrawal, surrender, or annuitization. This waiver, when available, is in lieu of, and not in addition to, the free withdrawal allowance under the Contract. The Guaranteed Minimum Surrender Value, if any, will be calculated as if the Early Withdrawal Charges were not waived.

Definitions

Capitalized terms not defined in this Rider have the same meaning as such terms are defined in the Contract. The following additional definitions apply to this Rider.

Insured: An individual whose diagnosis is used to qualify for benefits under this Rider. Each Owner or joint owner of the annuity contract on the date that this Rider is issued who is a natural person is an Insured. If on the date that this Rider is issued you or a joint owner is a non-natural person, then each Annuitant on such date who is a natural person is an Insured. For this purpose, an individual acting as a trustee or plan sponsor is not treated as a natural person. No person other than a successor owner may become an Insured after the date that this Rider is issued. If the spouse of the person who is the Insured on the date that this Rider is issued becomes the successor owner of the Contract, then that spouse will become the Insured.

R6032610NW 1

Early Withdrawal Charge: An early withdrawal charge, surrender charge, contingent deferred sales charge, or premature use charge that may apply to a withdrawal, surrender, or annuitization under the Contract. It does not include a proportional reduction in values or benefits. It does not include a Market Value Adjustment.

Market Value Adjustment: An adjustment to Contract values that may apply upon a withdrawal, surrender, or annuitization that is based on a comparison between interest rates at the beginning of a term and interest rates at the time of the withdrawal, surrender, or annuitization.

Physician: A United States licensed medical doctor (M.D.) or a United States licensed doctor of osteopathy (D.O.) practicing within the scope of his or her license. The term "Physician" does not include an Owner or joint owner, an Insured, a Family Member of an Owner, joint owner, or Insured, or an employee, officer, director, owner, partner, member, or agent of a non-natural person Owner or joint owner.

Family Member: A spouse, parent, grandparent, child, grandchild, sibling, aunt, uncle, first cousin, niece, or nephew, or any such relative by marriage or adoption, including in-laws and step-relatives.

Termination

This Rider will terminate and shall have no value when one of the following occurs:

- 1) you transfer or assign an interest in the Contract, unless to an Insured;
- 2) when no further Early Withdrawal Charges or Market Value Adjustments can ever apply under the Contract;
- 3) you surrender or annuitize the Contract; or
- 4) a death that would give rise to a death benefit under the Contract, unless a spouse who is an Insured becomes the successor owner of the Contract.

This Rider is a part of your Contract. It is not a separate contract. It changes your Contract only as and to the extent stated. In the case of conflict with other terms of the Contract, the terms of this Rider shall control.

Signed for us at our office as of the date of issue.

MARK F. MUETHING SECRETARY CHARLES R. SCHEPER PRESIDENT

Charles R Schepen

R6032610NW 2

SERFF Tracking Number: GRAX-G126907014 State: Arkansas 47326

Filing Company: Annuity Investors Life Insurance Company State Tracking Number:

Company Tracking Number: R6032610NW

TOI: A02I Individual Annuities- Deferred Non-Sub-TOI: A02I.002 Flexible Premium

Variable

Product Name: Annuity Individual Combined

Project Name/Number: Annuity Individual Combined/R6032610NW

Supporting Document Schedules

Item Status: Status

Date:

Flesch Certification Satisfied - Item:

Comments:

Attachment:

AR - READABILITY CERTIFICATION.PDF

Item Status: Status

Date:

AR - NAIC TRANSMITTAL Satisfied - Item:

DOCUMENT, AR - NAIC FORM

FILING ATTACHMENT

Comments:

Attachments:

AR - NAIC TRANSMITTAL DOCUMENT.PDF AR - NAIC FORM FILING ATTACHMENT.PDF

> **Item Status: Status**

> > Date:

Satisfied - Item: Cover Letter

Comments:

Attachment:

Cover Letter.PDF

STATE OF ARKANSAS

READABILITY CERTIFICATION

COMPANY NAME: Annuity Investors Life Insurance Company

This is to certify that the form(s) referenced below has achieved a Flesch Reading Ease Score as indicated below and complies with the requirements of Ark. Stat. Ann. Section 66-3251 through 66-3258, cited as the Life and Disability Insurance Policy Language Simplification Act.

Form Number	Score
R6032610NW	50

alli-

Name: John P. Gruber
Title: Senior Vice President

Date: __11/16/10

Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of Arkansas									
	Department Use Only									
2.	State Tracking ID									
, 2.1112 - 1.1										
3.	Insurer Name & Address		Domicile	Insurer License Type	37170		NAIC#		FEIN#	State #
P.O.	ity Investors Life Insurance Cor Box 5423 nnati OH 45201-5423	mpany	ОН			084	93661		31- 1021738	
4.	Contact Name & Address		Telephone	#	Fax	x #		E-mai	Address	
P. O.	. Fleming Box 5420 nnati OH 45201-5420		800-854-3649		513			jflemir	ing@gafri.com	
5.	Requested Filing Mode Review & Approval									
6.	Company Tracking Number	R60326	10NW							
7.	⊠ New Submission		ıbmission	Previous file	#					
			Individual	Franch	nise					
8.	Market	Group Small Large Small and Large Employer								
9.	V I									
10.	Product Coding Matrix Filing Code	A0	A02I.002 Flexible Premium							
11.	Submitted Documents	FORMS Policy								

LH TD-1, Page 1 of 2 © 2009 National Association of Insurance Commissioners

12.	Filing Submission Date	11/16/10
	<u> </u>	Amount Check Date
13.	Filing Fee (If required)	Retaliatory Yes No Check Number
14.	Date of Domiciliary Approval	pending
15.	Filing Description:	
	any existing form, nor has it been procontain any provisions, conditions, conormal company or industry standard Rider form number R6032610NW is annuity contracts and any individual. This rider is automatically added to a chooses to activate this rider, the Ear any withdrawal, surrender or annuity automatically terminates when the or	val, please find the form referenced above. This form is a new form and does not replace eviously submitted to your Department for preliminary review. This submission does not or concepts that are uncommon, unusual or possibly controversial from the standpoint of ds. This form was filed in Ohio, our state of domicile, on 11/9/10. Is intended for use with all previously approved individual deferred fixed & variable deferred fixed and variable annuity contracts that we may develop in the future. It is no was all newly issued contracts and there is no cost to the owner for this benefit. If an owner rely Withdrawal Charges and/or Market Value Adjustments that would otherwise apply for zation under the contract will be waived subject to the criteria listed in the rider. This rider were transfers or assigns his/her interest in the contract, the Early Withdrawal Charges annuitized, or a death benefit becomes payable unless a spouse becomes the successor
16.	Certification (If required)	
I HE		ed the applicable filing requirements for this filing, and the filing complies with all ons for the state of
Print	Name Juli K. Fleming	Title Senior Compliance Analyst
Signa	ture Jui K. Heming	Date _ 11/16/10

LH TD-1, Page 2 of 2
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17.	Form Filing Attachment		
This filing transmittal is part of company tracking number		R6032610NW	
This filing corresponds to rate filing company tracking number			

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01	Terminal Illness Waiver			
	Rider	D <0.22 <1.03 HV	Revised	
		R6032610NW	Other	
02			☐ Initial	
			Revised	
		1	Other	
03			☐ Initial	
			Revised	
		1	Other	
04			☐ Initial	
			Revised	
			Other	
05			☐ Initial	
			Revised	
		1	Other	
06			☐ Initial	
			Revised	
		1	Other	
07			☐ Initial	
			Revised	
		7	Other	
08			☐ Initial	
			Revised	
			Other	
	_			
09			Initial	
			Revised	
			Other	
10			Initial	
			Revised	
			☐ Other	
11			Initial	
		_	Revised	
			☐ Other	



Mailing Address: P.O. Box 5423, Cincinnati, OH 45201-5423

November 16, 2010

NAIC No. 084-93661 FEIN No. 31-1021738

Insurance Commissioner Jay Bradford Compliance - Life and Health Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: Request For Approval - Annuity Investors Life Insurance Company

R6032610NW Terminal Illness Waiver Rider

Dear Insurance Commissioner Bradford:

Enclosed for your review and approval, please find the form referenced above. This form is a new form and does not replace any existing form, nor has it been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards. This form was filed in Ohio, our state of domicile, on November 9, 2010.

Rider form number R6032610NW is intended for use with all previously approved individual deferred fixed & variable annuity contracts and any individual deferred fixed and variable annuity contracts that we may develop in the future.

This rider is automatically added to all newly issued contracts and there is no cost to the owner for this benefit. If an owner chooses to activate this rider, the Early Withdrawal Charges and/or Market Value Adjustments that would otherwise apply for any withdrawal, surrender or annuitization under the contract will be waived subject to the criteria listed in the rider. This rider automatically terminates when the owner transfers or assigns his/her interest in the contract, the Early Withdrawal Charges expire, the contract is surrendered or annuitized, or a death benefit becomes payable unless a spouse becomes the successor owner.

With this information, I look forward to receiving a favorable response to this filing.

If you have any questions or require additional information regarding this submission, please feel free to contact me at either of the phone numbers indicated below or via e-mail at jfleming@gafri.com.

Sincerely,

Juli K. Fleming

Senior Compliance Analyst

Jui K. Fleming